



Why Outsource to the Philippines?



Exceptional Offshore Staffing Solutions
PARTNERING WITH LEADERS TO SCALE
PROFITABLE & EFFICIENT ORGANISATIONS

Why Outsource?

A tightening labour market, skills shortages and shifting economic conditions may be the impetus that prompts Australian businesses to consider outsourcing, however the benefits are many and significant, including:



Boosting Profitability through lower labour & operating costs



Accessing a highly skilled talent pool



Increasing productivity



Accessing a bigger, global market & providing service across multiple timezones.



Business Continuity



Ascendency over competitors via being able to over-service customers, invest more in marketing, extend operating hours, offer cheaper pricing, etc.



Driving efficiency, flexibility & higher performance

Perhaps some of these benefits are attractive and worth your business exploring too?

Why Outsource? to the Philippines?

English speaking with high tertiary education rates and a lower cost of labour is routinely what is offered-up when answering this question - however the truth is for more expansive about why the Philippines needs to be part of your workforce Outsourcing strategy



English Speaking

EN

English is the formal language used in schools, universities & business, subsequently most Filipinos speak a high-level of English with a neutral accent

Education

Culturally, tertiary education is highly valued and with over 2,000 higher education facilities a massive qualified talent pool has been developed.

Labour Costs

The Philippines enjoys a significantly reduced cost of living and so for our clients businesses this can manifest in a 60 - 70% labour cost saving, compared to a comparable on-shore person.

Time Zone

Your people, your schedule, but the Philippines shares a time zone with parts of Australia meaning your working hours are likely convenient and desirable to a large percentage of the workforce.

Culture

Caring and friendly are two frequent adjectives used to describe Filipinos. Beyond these cultural traits, the Philippines has thoroughly embraced 'Western' culture, ensuring a cultural compatibility between your PeoplePartners staff and the incumbent team within your business.

Pro-Business Governance

With Economic Zones established deliberately to support business and numerous initiatives to help the Business Process Outsourcing (BPO) industry thrive, the Philippines has stable and business-friendly Governance.

Why PeoplePartners?

PeoplePartners was established in 2014 as a premium staffing company to expertly source talent in the Philippines that aligns with the operational, brand and culture standards of our clients. Our origin aspirations are only further amplified today, that PeoplePartners should serve to be transformative for our clients.

We're a conduit that enables clients to re-imagine how they execute the operations of their business. To directly access a global workforce and leverage lower-cost resources across specialist skill sets.

These people should feel like a seamless extension of your current team, using all the same systems and tools to collaborate together to execute your business operations.

In today's fast-paced world, working from home has become the go-to option, saving Filipinos a whopping 4-6 hours of commuting each day. Imagine the convenience of working from the comfort of your home instead of facing a tiresome commute - which would you choose?

This transformation in work habits presents a golden opportunity for businesses striving to create stellar teams. Remote @Home work doesn't just attract top talent but also saves you from the cost of maintaining expensive offices. However, there are pitfalls to setting up a smooth remote work system.



That's where PeoplePartners steps in.

We help you build a high performing & secure remote Filipino team – with expertise, systems and processes to conquer the pitfalls!



Engaging your Remote @Home Staff with PeoplePartners will see you and your team enjoy:



People Management & Support

- ✓ Dedicated Industry Recruiters to find your next rockstar!
- ✓ 24 hour Boardroom & meeting room access for team meetings & training
- ✓ Dedicated Success Partners to support YOU in ensuring your global remote workforce execution is a success
- ✓ Full-time HR Staff to support your People
- ✓ Dedicated Operations Coordinator to support your People & monitor their productivity

Compliance & Administrative Support

- ✓ Legal employment in the Philippines: compliance, tax & statutory obligations all met
- ✓ Dedicated Finance & Payroll staff

IT Infrastructure & Security

PeoplePartners Remote @Home IT:

- ✓ Enterprise-grade IT security protocols
- ✓ Single sign-on + password management
- ✓ VPN for security & bandwidth
- ✓ Computer screen, application & idle tracking to measure productivity
- ✓ Data security & loss prevention protocols
- ✓ Internet redundancy
- ✓ Strong staff benefits package including health insurance (HMO) -> very attractive for staff

What if I Want or Need my People in an Office?

Answer: No Problem!

Our well-equipped office in Eastwood, Quezon City's tech hub, stands ready to accommodate your new team or re-home your existing staff. Plus, for sporadic meeting or boardroom needs, team members from our Remote @Home service can conveniently reserve and use these facilities.



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They've managed to find the perfect set of solutions to support small, medium and enterprise business by combining the best of both worlds - work from home AND outsourcing

—Julie, Redmako Learning



Learn how our clients use offshore teams to grow their businesses.

Want advice on how to start? Book a free outsourcing strategy session today & learn from our years of experience and insights!



Contact us today for a no-obligation chat about how PeoplePartners could help you!



PeoplePartners

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